





# EXPORTS FROM ITALY TO UK

This presentation is intended for Italian companies that wish to export to the United Kingdom.

If you are a British importer, please forward it to all your Italian suppliers so that they are aware of how to correctly fill out all the necessary documentation and to update them on the new provisions and regulations issued by the British government at the end of August 2023, effective from 2024



# FRESH WAYS Logistics & Warehouse

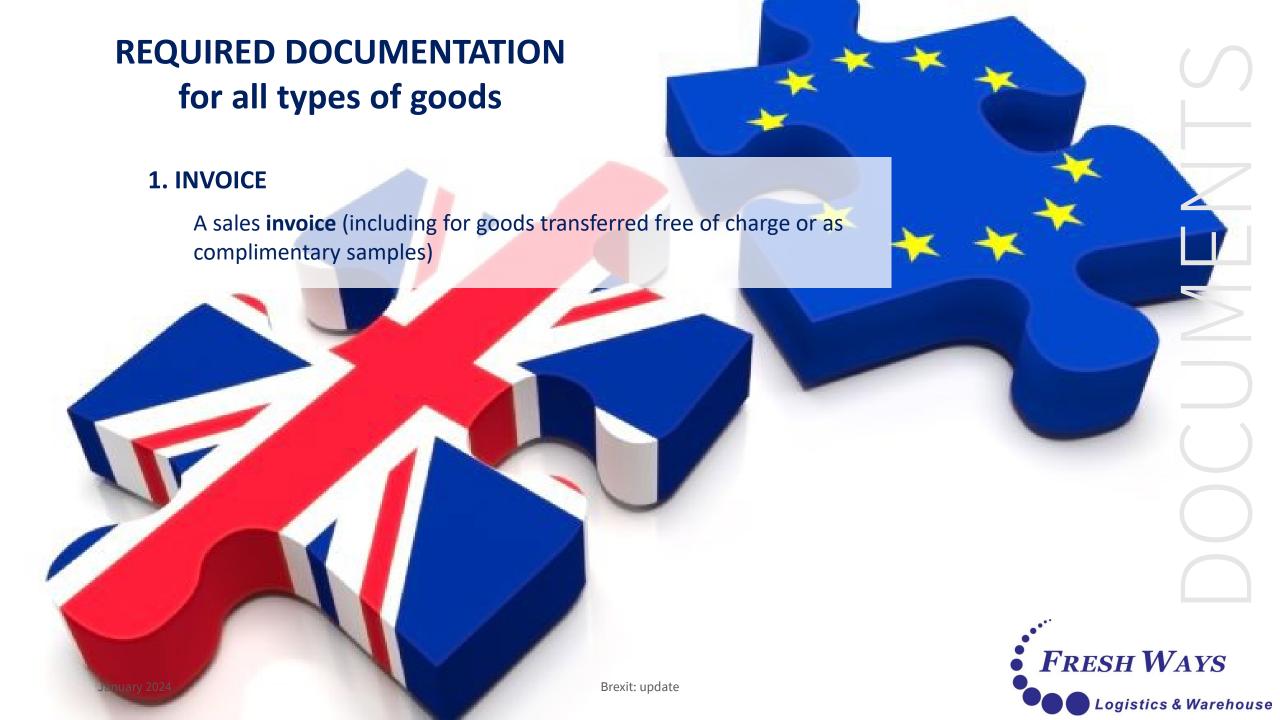


### **PALLETS**

### **ISPM 15**

All goods must be placed on fumigated pallets marked with ISPM15 measuring either 80 cm x 120 cm or 100 cm x 120 cm (fumigation certificate not required)





### 1. INVOICE

A sales **invoice** (including for goods transferred free of charge or as complimentary samples)

#### 2. PACKING LIST

A detailed packing list of the transported goods



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### 3. FREE EXPORT DECLARATION

a Declaration of Free Exportation



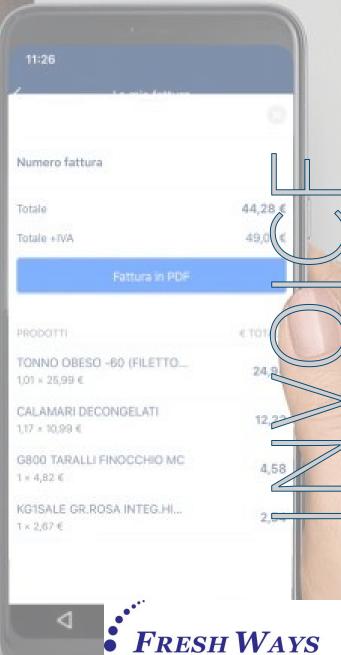
January 2024 Brexit: update



#### 1. INVOICE

All the following points from "a" to "e" are mandatory and must be included in the invoice regardless of the type of goods. The absence of even one of the following points will prevent the completion of customs procedures both for import and export:





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All the following points from "a" to "e" are mandatory and must be included in the invoice regardless of the type of goods. The absence of even one of the following points will prevent the completion of customs procedures both for import and export:

1.a **VAT** 

The invoice must be issued with VAT exemption under Article 8



11:26

KG1SALE GR.ROSA INTEG.HI... 1 × 2,87 €



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### 1. INVOICE

All the following points from "a" to "e" are mandatory and must be included in the invoice regardless of the type of goods. The absence of even one of the following points will prevent the completion of customs procedures both for import and export:

1.a **VAT** 

1.b EORI

The invoice must be issued with VAT exemption under Article 8

Brexit: update

The EORI codes of both the Italian exporter and the British importer must be clearly

written anywhere on the invoice.



11:26



#### 11:26

#### 1. FATTURA

All the following points from "a" to "e" are mandatory and must be included in the invoice regardless of the type of goods. The absence of even one of the following points will prevent the completion of customs procedures both for import and export:

1.a **IVA** 

The invoice must be issued with VAT exemption under Article 8

1.b EORI

The EORI codes of both the Italian exporter and the British importer must be clearly written anywhere on the invoice

1.c PREFERENTIAL ORIGIN DECLARATION

It must be written in Italian or in English for the preferential origin declaration of the goods, copying this phrase: The exporter of the goods covered by this document (EORI/REX Code: \_\_\_\_\_\_) declares under their own responsibility that, unless expressly and clearly stated otherwise, they are of preferential Italian origin (specify the European country, e.g., Italy, and do not just mention EU).



#### 1.d REX

For invoices with amounts exceeding €5,999.99, in addition to the preferential origin declaration of the goods written on the invoice, for the English importer to be exempt from paying duties, the Italian exporter's Registered Exporter (REX) number must be written on the invoice (the REX number can be obtained from the relevant customs authority or online on the website of the Italian Customs and Monopolies Agency). If the invoice amount exceeds €5,999.99 and the exporter does not have the REX number, it is still possible to export the goods, but the English importer must be aware of this and give consent to the payment of any duties.

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KG1SALE GR.ROSA INTEG.HI...

11:26



1.e **INCOTERMS** Incoterms are nothing more than the terms of delivery for goods. They must be explicitly stated on the invoice. We would like to remind you that incoterms such as 'porto franco,' 'franco vettore,' 'porto assegnato,' etc., have not been valid for several years. The currently valid incoterms are:

**EXW (city):** Ex Works. The seller delivers the goods by making them available to the buyer at their premises or another agreed-upon location. Once the goods are loaded, responsibility transfers to the buyer. Customs, duties in export and import are the buyer's responsibility.

**FCA (city):** Free Carrier. The seller delivers the goods by handing them over to the carrier. From that moment, the responsibility for the goods transfers to the buyer. Export customs will be the responsibility of the Italian exporter, while import customs will be the responsibility of the English importer.

**DAP (city):** Delivered At Place. The seller bears the expenses and responsibility for the goods until they reach the destination. The seller must clear the goods through export customs, while the buyer is responsible for import customs.

**DDP: Delivered Duty Paid**. The seller covers all customs expenses in both import and export, as well as the payment of any import duties. The responsibility for the entire transportation lies with the exporter.

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#### 2. PACKING LIST

The shipment must be accompanied by a packing list, and it is required to be in Excel format. On the website <a href="https://www.freshways.it">www.freshways.it</a>, in the documents/customs section, you can download a template to fill out. The mandatory information includes:

#### **PACKING LIST**

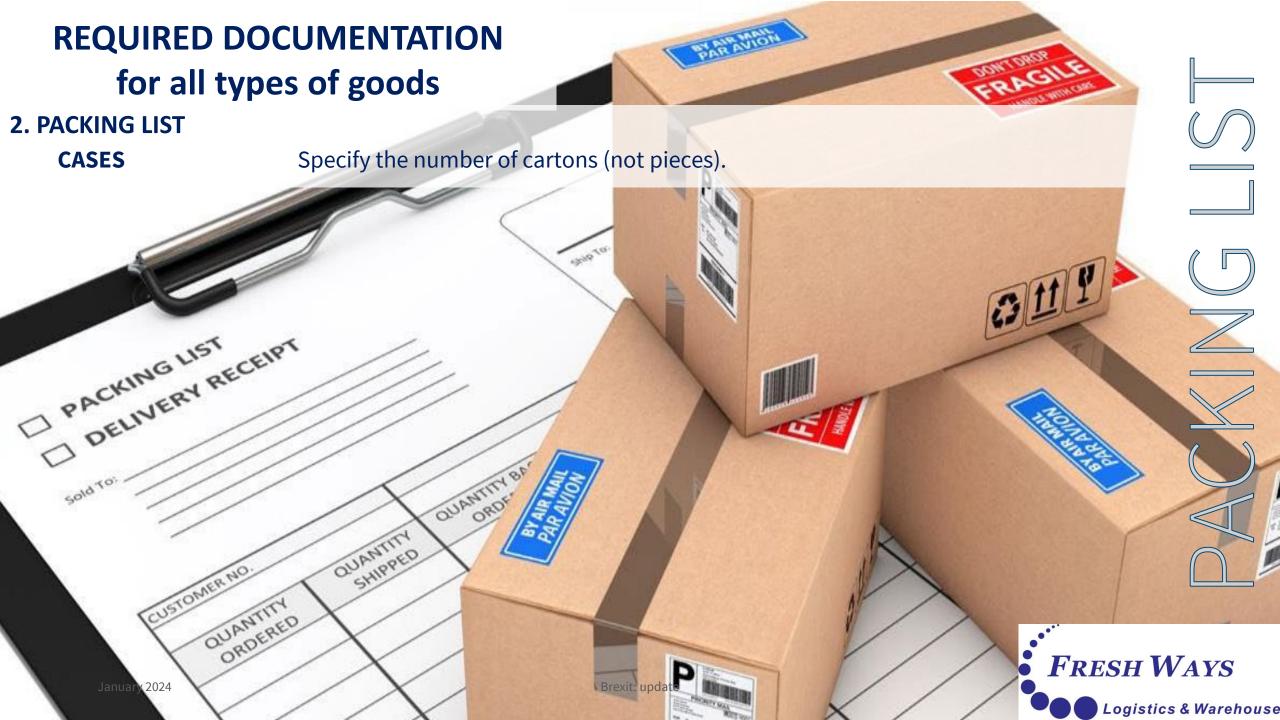
The customs code of the goods must consist of 10 digits (no longer 8) to allow the importer to correctly submit the IPAFFS declaration. A list of all customs codes for goods can be found on the website of the Customs and Monopolies Agency under the heading 'TARIC' or on your Intrastat declaration.

If the invoice contains multiple items with the same customs code, these should be indicated only once by summing the number of packages, net and gross weights, and values for all goods with the same customs code.

For example, if you have three different items - Asiago cheese, caciocavallo, and Montasio - all with the same customs code 0406907590, the packing list should not have three separate lines but a single line indicating the total number of packages, net and gross weights, and values.

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**CASES** 

**GROSS WEIGHT** 

Specify the number of cartons (not pieces).

Specify the total gross weight of the goods for each customs code, not for each individual package.





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**NET WEIGHT** Specify the total net weight of the goods for each customs code, not for each

individual package.

VALUE Specify the total value of all goods with that specific customs code. If it is samples or

complimentary merchandise, leave this field blank.

**CURRENCY** Specify the currency in which the goods are being sold (e.g., EURO or GBP).



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complimentary merchandise, leave this field blank.

**CURRENCY** Specify the currency in which the goods are being sold (e.g., EURO or GBP).

**INVOICE NUMBER** Specify the invoice number(s) related to this packing list.

CUSTOMER NO.

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**CURRENCY** Specify the currency in which the goods are being sold (e.g., EURO or GBP).

**INVOICE NUMBER** Specify the invoice number(s) related to this packing list.

**ORIGIN OF THE GOOD** Specify the country of origin of the goods, for example, Italy, China, Germany,

Mexico, and not EU or Non-EU.

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CUSTOMS VALUE ONLYSpecify the value of complimentary merchandise or free samples (if applicable).

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**TREATMENT** Specify the type of treatment that the raw material has undergone (for example, if

the milk used in the cheese is raw, pasteurized, UHT...). This information can be

found in the technical data sheet of the goods.









January 2024



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ANIMAL ORIGIN Specify in Latin the origin of the animal (for example, Capra Hircus, Bos Ovis...). This

information can be found in the technical data sheet of the goods.



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**ANIMAL ORIGIN** Specify in Latin the origin of the animal (for example, Capra Hircus, Bos Ovis...). This

information can be found in the technical data sheet of the goods.

**VET. OR PHYTO CERT.** Specify with YES or NO whether a veterinary or phytosanitary certificate is required.







#### 2. PACKING LIST

If the cost of pallets (wood) is charged on the invoice, they must be listed in the packing list with the code 44152020. However, remember that the weight of the pallets must be added to both the net and gross weight, not only in the packing list but also on the invoice.

If you invoice the pallets, the English importer will have to pay VAT on them. Therefore, we recommend invoicing the same amount but under a different item (e.g., general expenses, administrative expenses, customs fees, transportation...) that does not imply VAT payment. These "general expenses" on the invoice should not be reported on the packing list.

In the case of free samples or complimentary products invoiced at zero value, they must be listed on the packing list. Indicate the value of the goods in the column 'customs value only' while leaving the 'value' column empty.





#### 3. FREE EXPORTATION

On the Fresh Ways website <u>www.freshways.it</u>, in the Documents/Customs section, you can download and fill in the template to be printed on the letterhead of the Italian exporter.



#### **EXCISE GOODS**

For the sale of alcoholic beverages, the goods must strictly be cleared through 'e-AD,' 'e-DAS,' or 'e-MVV,' all exclusively in electronic format, addressed to the customs agent responsible for handling the customs procedures in export.

In case you choose to use Fresh Ways' customs agent for the issuance of the export customs declaration, here are the details for filling out the electronic e-Ad:

☑ In field 5 a): VAT number 10853920154

☑ In field 5 b): Battaglino Filippo

☑ In field 5 c): Via Valtellina

☑ In field 5 d): 18

☑ In field 5 e): 20100

☑ In field 5 f): Milan

☑ In field 8 a): 278101

Please note that if the shipment includes other items not subject to excise duty, a separate invoice, packing list, and free export declaration must be issued for the alcoholic beverages, and a separate pallet must be used.

Separate customs documents must be issued for alcoholic and non-alcoholic items





#### **PRODUCTS OF ANIMAL ORIGIN (POAO)**

The certificates required until now (December 2023) will continue to be necessary, such as fishing/capture certificates. Additionally, starting from January 31, 2024, veterinary certificates will be introduced for goods of animal origin that require this requirement. New simplified certificates have been introduced and must be attached to the pre-notifications in IPAFFS that British importers will have to submit.

These certificates have been simplified, and the original copy must travel with the goods. In any case, the exporter must send the scanned paper PDF file to both the importer and Fresh Ways. These certificates must be created directly in TRACES or within the national export system SPS of a member state of the EU/EFTA/SEE, where they can be electronically verified against the original certificate, for example, through the use of embedded QR codes.

It is therefore crucial that all exporters selling goods of animal origin that require veterinary certificates immediately register with the TRACES system and ensure they are registered under Regulation (EC) No. 853/2004, which provides for recognition, with the assignment of a unique recognition number (approval number), for food sector enterprises intending to market their animal origin products nationally, within the EU, and internationally if they have not done so already. English importers are not required to register with the TRACES system. Various types of certificates can be consulted at: <a href="https://www.gov.uk/government/collections/health-certificates-for-animal-animal-product-imports-to-great-britain">https://www.gov.uk/government/collections/health-certificates-for-animal-animal-product-imports-to-great-britain</a>

#### **PRODUCTS OF ANIMAL ORIGIN (POAO)**

All goods of animal origin have been divided into three risk categories: high, medium, and low. The categorization is based on the intrinsic risk that the goods pose to animal health, food safety, biosecurity, and public health, in addition to specific risks of the country of origin. This means that goods from a specific country might fall into the low-risk category, but the same goods from another country might be classified as medium risk. The risk categorization is a dynamic process, meaning that certain goods, currently categorized as low risk, could become medium risk in the future, or vice versa.

To find out if a specific commodity has been categorized as high, medium, or low risk, you can check the website <a href="https://www.gov.uk/government/collections/import-risk-categories-for-animals-animal-products-plants-and-plant-products">https://www.gov.uk/government/collections/import-risk-categories-for-animals-animal-products-plants-and-plant-products</a>. On this website, you can search by commodity category if it is of animal origin, or you can download an Excel file with a list of all commodity codes of animal origin (using the 10-digit customs code, not the 8-digit one) and their membership in a specific group. More information can be found at: <a href="https://assets.publishing.service.gov.uk/media/6585b33723b70a000d234ea5/Defra-Health-Certificates-Leaflet.pdf">https://assets.publishing.service.gov.uk/media/6585b33723b70a000d234ea5/Defra-Health-Certificates-Leaflet.pdf</a>.

Starting from 30/04/2024, physical checks at the border will also be introduced for goods of animal origin.

### ADDITIONAL REQUIRED DOCUMENTATION

### for certain specific types of goods

### **PRODUCTS OF ANIMAL ORIGIN (POAO)**

The certificates required until today (December 2023) will continue to be necessary, including Agecontrol certificates. Starting from 31<sup>st</sup> January 2024, phytosanitary certificates will be introduced. Under the new regime, controls will be applied to goods proportionally based on their risk classification. Regulated plants and plant products will be categorized into three main risk categories: low, medium, and high.

Similar to goods of animal origin, phytosanitary certificates will not be required for low-risk goods. To check if a specific commodity has been categorized as high, medium, or low risk, you can refer to the website <a href="https://planthealthportal.defra.gov.uk/trade/imports/target-operating-model-tom/tom-risk-categorisations/#Low">https://planthealthportal.defra.gov.uk/trade/imports/target-operating-model-tom/tom-risk-categorisations/#Low</a>. Commodities such as tomatoes, plums, apricots, peaches, nectarines, almonds, eggplants, corn, raspberries, blackberries, etc., will all require phytosanitary certificates.

More information can be found at:

https://assets.publishing.service.gov.uk/media/65859a77fc07f300128d4702/Defra Border-Control-Posts-Plants-and-Plant-Products-Leaflet.pdf

https://assets.publishing.service.gov.uk/media/65859ac823b70a000d234e7f/Defra Phytosanitary-Certificates-Leaflet.pdf

https://www.gov.uk/guidance/import-plants-and-plant-products-from-the-eu-to-great-britain

Starting from 30/04/2024, physical checks at the border will also be introduced for goods of plant origin.



#### **COMPOSITE PRODUCTS**

Certain types of goods that contain both processed products of animal origin (POAO) intended for human consumption and plant products as the main ingredient are considered composite products (for example, lasagna, pork pies, spicy salami pizza, chicken burritos). Plant-based products without POAO content are not considered composite products. More information is available on the website:

https://www.gov.uk/guidance/import-or-move-composite-products-from-the-eu-and-northern-ireland-to-great-britain

A guide to determine if a specific item is a composite product can be found at <a href="https://assets.publishing.service.gov.uk/media/65859a84ed3c34000d3bfdf0/Defra Composite-Products-Decision-Trees-Leaflet.pdf">https://assets.publishing.service.gov.uk/media/65859a84ed3c34000d3bfdf0/Defra Composite-Products-Decision-Trees-Leaflet.pdf</a>

Currently, most composite goods do not require a veterinary certificate.

### **IPAFFS**

### All goods of animal or plant origin, regardless of whether they are categorized as low, medium, or high risk,

All goods of animal or plant origin, regardless of whether they are categorized as low, medium, or high risk, must be declared by the British importer in the IPAFFS system. In this declaration, in addition to the 10-digit customs code, the Latin name of the species associated with each customs code must be specified (refer to the product's technical sheet). This Latin name must be confirmed by the exporter using the packing list template from Fresh Ways, available on the website www.freshways.it under the documents/customs/packing list section.

More information is available at:

https://www.gov.uk/guidance/import-of-products-animals-food-and-feed-system

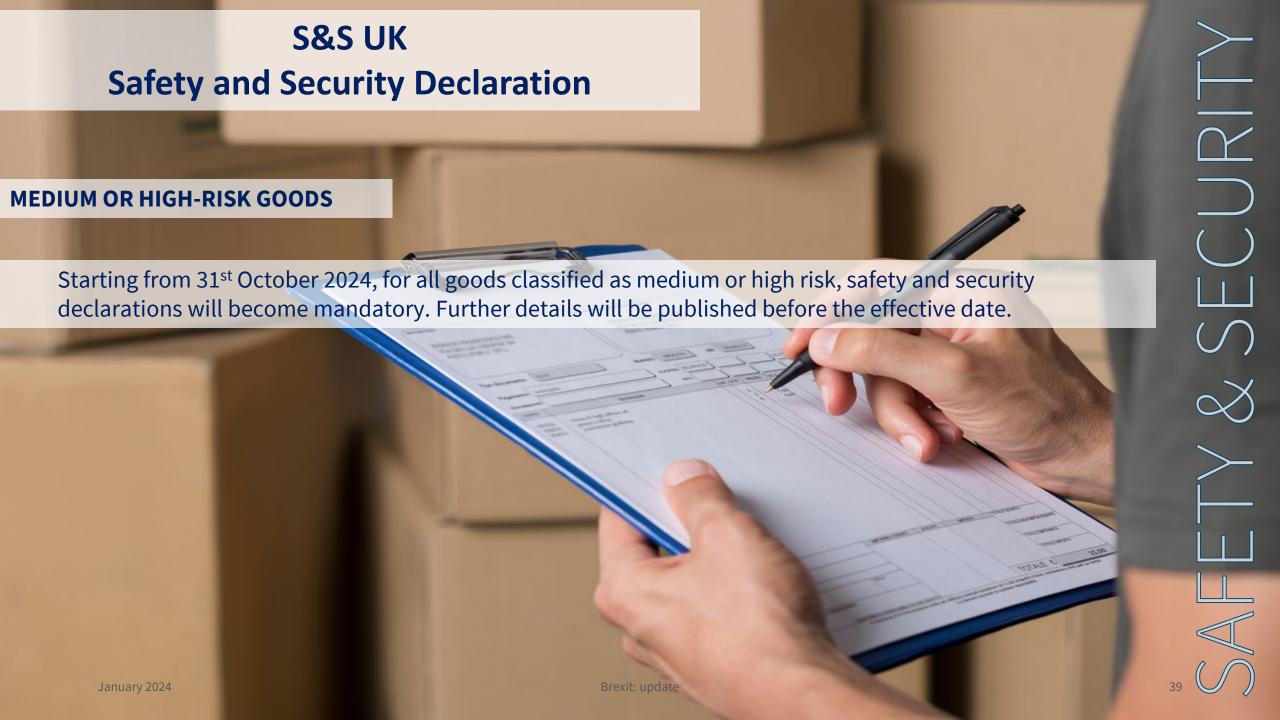
https://planthealthportal.defra.gov.uk/trade/imports/imports-from-the-eu/import-it-systems/ipaffs/ipaffs-for-plants-guidance/

Contributors

Issues

Stars

Forks



### **HOW TO LABEL GOODS STARTING FROM 01/01/2024**



Starting from 1<sup>st</sup> January 2024, there are changes to labeling laws that will also require the inclusion of the name of the importer based in the United Kingdom.

For more information on how to label your goods, you can visit the website:

https://www.gov.uk/government/collections/marking-labelling-and-marketing-standards-for-

imports-and-exports







### **SEALS**

The authorities in Great Britain will require official seals for products of animal origin only where mandated by the health certificate for export. Therefore, all low-risk goods may not need to be sealed.

Italian exporters should consult local competent authorities for more information on how to seal pallets.

In the case of using Fresh Ways' groupage service, in the veterinary or phytosanitary certificate, in the field for the vehicle registration number, the word 'Groupage' should be inserted instead of the truck's license plate.

If required by health certificates, for full loads, the trailer doors must be sealed. For groupage loads (pallets or packages), these must be individually sealed so that it is not possible to add, subtract, or replace items after the issuance of the health certificate.

For example, for a shipment of 4 pallets requiring a veterinary certificate, each individual pallet, if required by the veterinary certificate, must be sealed, and the numbers of these seals reported on the veterinary certificate if applicable..

The English importer sends the order to the Italian exporter. Does the order include goods of animal origin (POAO), animal by-products (ABP), or goods of plant origin (plants and/or fruits)?

#### YES, AND A HEALTH CERTIFICATE IS REQUIRED

Fresh Ways must be notified that there is goods of animal and/or plant origin in the shipment and that a health cert is required. The Italian exporter must send the sales invoice along with the new packing list from Fresh Ways and the export declaration to the English importer, who will create the IPAFFS declaration.

If certificates are required, the Italian exporter must schedule an appointment with the relevant authorities for their issuance (please check how much advance notice is required to meet the agreed timelines with the customer and Fresh Ways).

The exporter can ship the goods along with all the documentation (NOTE: veterinary and/or phytosanitary certificates must travel in ORIGINAL form with the goods unless they are digitally signed, in which case a copy is sufficient).

The certificates (whether digitally signed or original paper copies) must be scanned and sent to both Fresh Ways and the English importer, who will attach them to the IPAFFS declaration.

After completing the IPAFFS declaration, the English importer can clear the goods in import, citing the IPAFFS number in the customs declaration.

Fresh Ways must receive all documentation in electronic format (invoice, packing list, export/import declaration, veterinary and/or phytosanitary certificates) as soon as possible. NOTE: If the certificates are not digitally signed, the original certificates must travel with the goods.

#### YES, BUT A HEALTH CERTIFICATE IS NOT REQUIRED

Fresh Ways must be notified if there is goods of animal and/or plant origin in the shipment and that a health cert. is not required. The Italian exporter must send the following documentation, both to Fresh Ways and to the English customs agent, to enable them to prepare the IPAFFS declaration correctly:

#### Sales invoice

The new packing list from Fresh Ways, which includes the type of treatment the goods have undergone and the Latin origin of the animal

**Export declaration** 

The exporter can ship the goods along with all the documentation.

Fresh Ways must receive all documentation in electronic format, including both export and import customs documents, as soon as possible.

#### NO

The exporter will continue to export as usual, providing all the necessary documentation (invoice, packing list, export declaration, and customs documents).

Fresh Ways must receive all the documentation in electronic format (invoice, packing list, export declaration, etc.) as soon as possible

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### **TIMELINES**

Given the upcoming new rules and the need to complete additional customs procedures, it becomes essential to review the timelines for preparing documentation (invoices, packing lists, veterinary and/or phytosanitary certificates...) to ensure the timely departure of goods as planned:

DEPARTURE ON TUESDAYS FROM MILAN OR VERONA			DEPARTURE ON FRIDAY FROM MILAN OR VERONA	
Shipment Booking with Fresh Ways	The preceding Friday		Booking Shipment with Fresh Ways	Wednesday
Sending Documents (Invoice, Packing List, Veterinary Certificate) to both the importer and	Monday by 11:00 AM at the latest	2	Sending Documents (Invoice, Packing List, Veterinary Certificate) to both the importer and	Thursday by 11:00 AM at the latest
Goods arrival at the Fresh Ways hub	Monday morning		Fresh Ways  Goods arrival at the Fresh  Ways hub	Thursday morning

The failure to adhere to the above-mentioned deadlines will result in the non-departure of the goods, with the consequent charge for the booked space

